## BALANCE SHEET <br> Quarter 3/ 2010

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 543,636,295,047 | 576,132,811,032 |
| I. Cash and cash equivalents | 110 |  | 4,273,497,762 | 36,210,391,791 |
| 1.-Cash | 111 |  | 4,273,497,762 | 36,210,391,791 |
| 2. Cash equivalents | 112 |  | - |  |
| II. Short-term financial investments | 120 |  | 208,506,590,460 | 104,223,964,741 |
| 1. Short-term investments | 121 |  | 215,789,605,649 | 111,506,979,930- |
| 2. Provision for devaluation of short-term security investments | 129 |  | (7,283,015,189) | (7,283,015,189) |
| III. Receivables | 130 |  | 200,256,876,875 | 133,420,487,547 |
| 1. Trade accounts receivables | 131 |  | 96,096,305,170 | 65,614,618,849 |
| 2. Advances to suppliers | 132 |  | 32,762,291,704 | 7,341,544,375 |
| 3. Short-term internal receivables | 133 |  | ----------- | -3--------- |
| 4. Receivable in accordance with contracts in pro------1-1-1 | 134 |  | - | - |
| 5. Other receivables | 135 |  | 71,801,422,024 | 60,867,466,346 |
| 6. Provision for short-term bad receivables | 139 |  | (403,142,023) | (403,142,023) |
| IV. Inventories | 140 |  | 115,594,600,558 | 299,757,718,522 |
| 1. Inventories | 141 |  | 119,855,676,207 | 304,018,794,171 |
| 2. Provision for devaluation of inventories | 149 |  | (4,261,075,649) | (4,261,075,649) |
| V. Other short-term assets | 150 |  | 15,004,729,392 | 2,520,248,431 |
| 1. Short-term prepaid expenses | 151 |  | 12,653,271,527 | 15,600,000 |
| 2. VAT deductible | 152 |  | - | - |
| 3. Tax and accounts receivable from State budget | 154 |  | - | - |
| 4. Other short-term assets | 158 |  | 2,351,457,865 | 2,504,648,431 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 1,275,723,451,316 | 1,269,881,108,733 |
| I. Long-term receivables | 210 |  | 188,652,000,000 | 100,000,000,000 |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  | 188,652,000,000 | 100,000,000,000 |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 699,502,182,310 | 749,377,401,483 |
| 1. Tangible fixed assets | 221 |  | 641,835,364,793 | 695,215,953,046 |
| - Historical cost | 222 |  | 1,543,232,694,101 | 1,543,288,533,997 |
| - Accumulated depreciation | 223 |  | (901,397,329,308) | (848,072,580,951) |
| 2. Finance leases fixed assets | 224 |  | - | - |
| - Historical cost | 225 |  | - |  |
| - Accumulated depreciation | 226 |  | - |  |
| 3. Intangible fixed assets | 227 |  | 2,063,641,839 | 2,320,408,884 |
| - Historical cost | 228 |  | 4,672,342,397 | 4,672,342,397 |
| - Accumulated depreciation | 229 |  | (2,608,700,558) | (2,351,933,513) |
| 4. Construction in progress expenses | 230 |  | 55,603,175,678 | 51,841,039,553 |
| III. Property investment | 240 |  | ---------- | ------------- |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 372,157,632,397 | 404,034,975,773 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 249,800,000,000 | 249,800,000,000 |
| 3. Other long-term investments | 258 |  | 138,865,863,299 | 170,743,206,675 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | (16,508,230,902) | (16,508,230,902) |
| V. Other long-term assets | 260 |  | 15,411,636,609 | 16,468,731,477 |
| 1. Long-term prepaid expenses | 261 |  | 15,259,501,019 | 16,344,384,477 |
| 2. Deferred income tax assets | 262 |  |  |  |
| 3. Others | 268 |  | 152,135,590 | 124,347,000 |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 1,819,359,746,363 | 1,846,013,919,765 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES (300= 310+330) | 300 |  | 112,696,969,544 | 196,578,738,267 |
| I. Short-term liabilities | 310 |  | 84,383,845,044 | 168,059,719,977 |
| 1. Short-term borrowing and debts | 311 |  | 32,386,342,000 | 90,035,038,000 |
| 2. Trade accounts payable | 312 |  | 5,520,412,859 | 34,697,930,452 |
| 3. Advances from customers | 313 |  | 8,907,118,108 | 5,121,521,684 |
| 4. Taxes and liabilities to State budget | 314 |  | 18,747,464,095 | 12,741,217,824 |
| 5. Payable to employees | 315 |  | 2,600,350,375 | 1,738,000 |
| 6. Payable expenses | 316 |  | 9,210,072,361 | 15,982,101,469 |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 |  | 3,106,463,215 | 9,480,172,548 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | 3,905,622,031 |  |
| II. Long-term liabilities | 330 |  | 28,313,124,500 | 28,519,018,290 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 |  | 21,477,076,000 | 22,670,247,000 |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  | 6,836,048,500 | 5,848,771,290 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430)$ | 400 |  | 1,706,659,776,819 | 1,649,435,181,498 |
| I. Capital sources and funds | 410 |  | 1,706,659,776,819 | 1,648,333,193,633 |
| 1. Paid-in capital | 411 |  | 1,419,258,000,000 | 1,419,258,000,000 |
| 2. Capital surplus | 412 |  |  |  |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  | (5,540,477,288) | (5,540,477,288) |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development fund | 417 |  | 4,936,442,297 | 5,286,454,297 |
| 8. Financial reserve fund | 418 |  | 24,143,137,255 | 13,642,280,850 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 263,862,674,555 | 215,686,935,774 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | 1,101,987,865 |
| 2. Budgets | 432 |  | - | 1,101,987,865 |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  |  |  |
| TOTAL RESOURCES | 440 |  | 1,819,356,746,363 | 1,846,013,919,765 |

OFF BALANCE SHEET ITEMS

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1. Operating lease assets |  | 24 | 0 | 0 |
|  |  |  | 0 | 0 |
| 3. Goods received on consignment for sale |  |  | 0 | 0 |
| 4. Bad debts written off |  |  | 4,913,651,663 | 4,983,132,519 |
| 5. Foreign currencies: |  |  |  |  |
| + USD |  |  | 16,098.24 | 25,934.37 |
| + EUR |  |  |  |  |
| 6. Subsidies of state budget |  |  | 0 | 0 |

## SOCIÉTÉ DE BOURBON TAY NINH

## INCOME STATEMENT

Quarter 3/ 2010
Unit: VND

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 6 | 7 |
| 1. Sales | 01 |  | 792,791,119,871 | 771,806,590,806 |
| 2. Deductions | 02 |  | 405,201,088 | 1,189,456,406 |
| 3. Net sales and services | 10 |  | 792,385,918,783 | 770,617,134,400 |
| 4. Cost of goods sold | 11 |  | 493,820,906,544 | 567,746,371,725 |
| 5. Gross profit | 20 |  | 298,565,012,239 | 202,870,762,675 |
| 6. Financial income | 21 |  | 29,522,110,539 | 31,829,636,322 |
| 7. Financial expenses | 22 |  | 19,958,918,389 | $(21,476,543,791)$ |
| Include: Interest expense | 23 |  | 19,620,109,672 | 7,706,175,323 |
| 8. Selling expenses | 24 |  | 11,193,270,880 | 14,677,134,341 |
| 9. General \& administrative expenses | 25 |  | 19,037,589,569 | 18,771,843,554 |
| 10. Net operating profit | 30 |  | 277,897,343,940 | 222,727,964,893 |
| 11. Other income | 31 |  | 670,918,686 | 4,851,018,023 |
| 12. Other expenses | 32 |  | 288,215,348 | 1,678,268,549 |
| 13. Other profit | 40 |  | 382,703,338 | 3,172,749,474 |
| 14. Profit or loss in joint venture | 45 |  |  |  |
| 15. Profit before tax ( $50=30+40)$ | 50 |  | 278,280,047,278 | 225,900,714,367 |
| 16. Current corporate income tax expenses | 51 |  | 15,990,835,224 | 15,883,586,260 |
| 17. Deferred corporate income tax expenses | 52 |  |  |  |
| 18. Profit after tax (60=50-51-52) | 60 |  | 262,289,212,054 | 210,017,128,107 |
| 18.1 Profit after tax of minorities | 61 |  |  |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | - | - |
| 19. EPS (VND/share) | 70 |  |  |  |

## CASH FLOW STATEMENT

As at Sep 30, 2010 (Indirect method)
Unit: VND

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 01 |  | 278,280,047,278 | 225,900,714,367 |
| 2. Adjustment in accounts |  |  |  |  |
| Fixed assets depreciation | 02 |  | 54,418,529,093 | 72,287,440,151 |
| Provisions | 03 |  | ---------- | (29,766,779,279) |
| Unrealized foreign exchange difference loss/gain | 04 |  | - |  |
| Loss/gain from investments | 05 |  | (29,592,688,323) | (33,612,417,223) |
| Interest expenses | 06 |  | 19,620,109,672 | 7,706,175,323 |
| 3. Operating profit before the changes of current capital | 08 |  | 322,725,997,720 | 242,515,133,339 |
| Changes in accounts receivable | 09 |  | (54,878,418,133) | 16,799,750,067 |
| Changes in inventories | 10 |  | 184,163,117,964 | (66,450,955,268) |
| Changes in trade payables | 11 |  | (33,391,179,344) | (188,551,380,437) |
| Changes in prepaid expenses | 12 |  | (11,552,788,069) | $(7,616,712,145)$ |
| Paid interest | 13 |  | (19,413,057,477) | (7,689,960,977) |
| Paid corporate income tax | 14 |  | (17,984,750,870) | (3,655,797,939) |
| Other receivables | 15 |  | - | 27,602,750 |
| Other payables | 16 |  | (11,276,398,366) | (696,299,897) |
| Net cash provided by (used in) operating activities | 20 |  | 358,392,523,425 | (15,318,620,507) |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | $(4,831,525,268)$ | (54,853,424,035) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 601,428,571 | 153,000,000 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (709,114,504,864) | $(485,536,866,776)$ |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 491,528,918,652 | 354,501,081,365 |
| 5. Cash paid for joining capital in other companies | 25 |  | - | (4,800,000,000) |
| 6. Withdrawal of capital in other companies | 26 |  | 66,586,730,000 | - |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 7,519,478,455 | 31,366,420,731 |
| Net cash used in investing activities | 30 |  | (147,709,474,454) | (159,169,788,715) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  |  | (5,540,477,288) |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 250,134,804,000 | 343,648,696,000 |
| 4. Cash paid to principal debt | 34 |  | (308,976,671,000) | (288,386,342,000) |
| 5. Cash paid to financial lease debt | 35 |  | - | - |
| 6. Dividend, profit paid for owners | 36 |  | (183,778,076,000) | (309,085,000) |
| Net cash (used in) provided by financing activities | 40 |  | (242,619,943,000) | 49,412,791,712 |
|  |  |  |  |  |
| Net cash during the period | 50 |  | (31,936,894,029) | $(125,075,617,510)$ |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 36,210,391,791 | 161,286,009,301 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 70 |  | 4,273,497,762 | 36,210,391,791 |

